# 品牌形象塑造

# 創意媒體

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## 從一碗麵條說起



## 從一碗麵條說起







#### THE SPAGHETTI HOUSE

Since 1979



Exclusive Offers for **BEA Credit Cardholders** 







Up to 50% off on selected dishes

About Us What's New

Branch Information

Club

Press Release

意粉屋芝士火鍋載譽歸來 芝味新配 搭Mix and Match

意粉屋秋冬窩心新菜式 體驗從心出

意粉屋全新午餐 匆忙中的意式滿足

Menu

Pasta Funland

Franchise Opportunity Contact Us Join Us









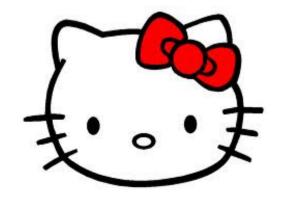


















### The American Marketing Association defines a brand as a

"name, term, design, symbol, or any other feature that identifies one seller's good or service as distinct from those of other sellers. The legal term for brand is trademark. A brand may identify one item, a family of items, or all items of that seller. If used for the firm as a whole, the preferred term is trade name."

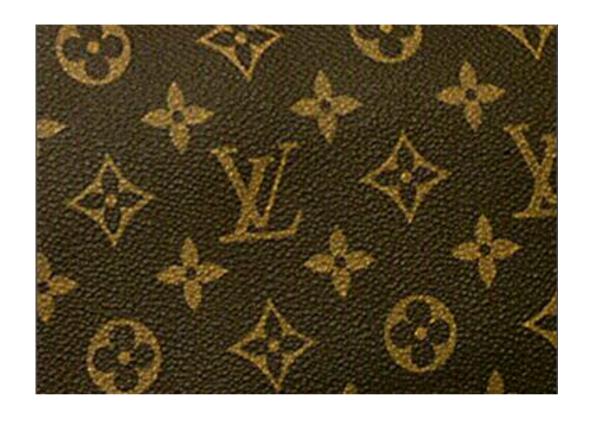
A brand can take many forms, including a <u>name</u>, sign, <u>symbol</u>, <u>color</u> combination or slogan.

#### What's the ugliest pattern you've ever seen?

Close your eyes, I'll remind you. Start with an unfashionable color, add a poorly executed two-letter-combination logo and top if off with some clip art flowers. Can you picture it?

#### 恭喜你,猜對了!





BUT:

#### Louis Vuitton is a great BRAND.

"So I have this business plan. I'm going to sell leather purses at a 6,000 percent markup to rich people."

"Cool, I'm going to do the same with coffee"

"Cool"

"Cool"

This conversation can never happen without branding.

# 品牌與文化





三星堆太阳鸟

(3000年前三星堆文化)



LV checkered pattern



秦代花紋磚

### 品牌文化



宋真宗时,益州十六家富商联合发行交子(甲图),中国纸币由此始。 绍兴三十年(1160年)"初命临安府印造会子,许于城内外与铜钱并行"(乙图)



宋代商业广告







The oldest Western brand (UK), 1777



1930s: "you get 12 full ounces!"

1950s:"Be Sociable, Have a Pepsi."

1961:"Those Who Think Young."

1963:"Pepsi Generation."



1984:



2009: Every Generation Refreshes The World

Simplicity is the ultimate sophistication.

### The Apple ...



Introducing Apple II, the personal computer.





### 品牌創意:設計









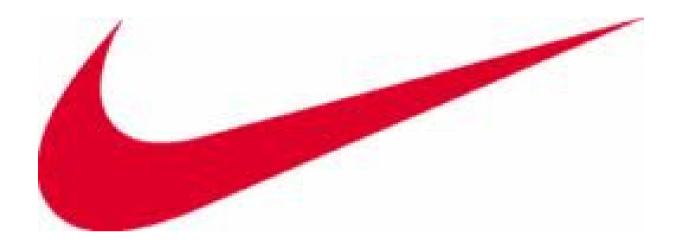






但遺憾的是,它缺乏想像力。



















### The Only One ....

谢谢